## Pearls of Sharing

Time to share the MK Story with your girls! Earn your pearls with EIGHT! Use the script below once you've booked a facial or beauty experience with them:

YAY! I'm so excited to get together on Thursday! One more quick question?

I also need to practice sharing the Mary Kay story with my sales director.

Would it be okay if after our appointment we facetimed her for about 15-20 minutes so I can hear how she presents it and take notes? I'm not above bribery!

How does a 50% off mascara sound?

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