



New Consultant **GO KIT**

Created by @LiaCarta



The "Go" List

Created by @LiaCarta

Circle your 6 favorite people!




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Set up your SOCIAL


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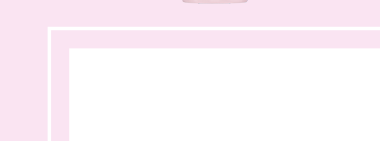
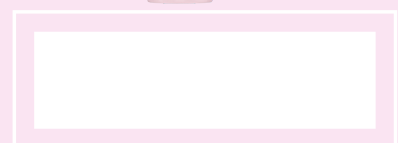
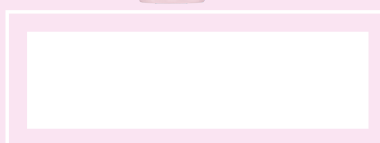
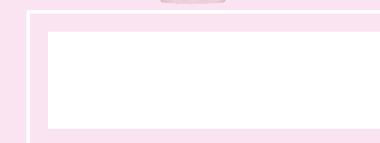
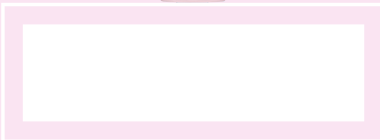
-  1. **Download the app Voxer.** Vox your sales director so that she has your ID saved.
-  2. **Set up a personal Mary Kay website** by logging into: www.marykayintouch.com
-  3. **Follow #MyMKLife on Instagram.** I also recommend following these MK boss babes for additional inspiration in your business:

@LiaCarta
@NSDBliss
@MrsTrojo
@BrittanyWirt
@jordaneicherXO
@RandiGleason
@celestebyrd
@j_Twilley
@AudreyNickell
@SCoker911
@bridgetshaw_NSD
@kalibellemk
@cindymacMK
@PamGarnerMoore
@jamie_v_taylor
@AuriHatheway
@MrsKSharpe



-  4. **Get added to your unit/area Facebook pages.**

10 Miracle Set Customers



10 Miracle Set Customers
x \$110 per set

\$1,100 Total
X .50 profit

\$550
PROFIT



Practice Makes

Created by @LiaCarta

Progress

Swag Bag Contents

Text 1:

"Hey Maria! It's Lia! How are you? I wanted to see if you would be willing to help me with something? I just started my new Mary Kay business and I need faces to practice on so that I know what I'm doing! LOL☺ The products you would be using are high quality- much like what you'd experience at a spa. I can't believe how they have already changed my skin! Would you have time for a quick 45 minute facial in the next 10 days? Would a weekday or weekend work best? And, as a thank you, I'd love to gift you with one of our coveted swag bags! They are super fun!



Bag Source: Dollar Tree if you are in a time pinch, cuter canvas bags can be found for \$1/each at www.ShopMissA.com

Mini/Samples- Comes in your inventory order or you can order on marykayintouch.com under Section 2, product mini's.

Literature- Ask your sales director

Remember: Keep your swag bag total under \$2. An alternate to the swag bag is to offer any **cosmetic item** at 50%. Just change the last line in the text accordingly!

Your Besties Coupons Expire On:



Created by @LiaCarta, Besties graphic by
Sales Director Amber Nichols

1.

2.

3. (\$100 Bonus)
.....

4.

5. Eligible to go on
target for car
.....

6.

7.

8.

9.

10. Eligible to become a Sales
Director
.....

Go Share

Created by @LiaCarta

Time to share with your girls! Let's do six! Use the script below once you've booked a facial or beauty experience with them:

YAY! I'm so excited to get together on Thursday! One more quick question? I also need to practice sharing the Mary Kay story with my sales director. Would it be okay if after our appointment we facetimed her for about 15-20 minutes so I could hear how she presents it and take notes? I'm not above bribery! How does a 50% off mascara sound? :-)

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