



Walczak Warriors!

Check out our Unit Website & Hotline!
www.melissawalczakmavens.com (715) 875 6883 (Mon-Fri)

September 2019 Newsletter, August Results

Reminders! Sept. Dates

- 15: Holiday ordering of new products are open to all consultants.
- 16: Quarter 2 Star Consultant begins
- 17: Holiday PCP mailings begin.
- 30: Last day of the month!



Our Queens



Queen of Wholesale:
Kim Mayer



Queen of Sharing:
Mildred Yvonne Y. Bonet

On Target Stars and Star Consultants

1st Quarter. Now until Sept. 15, 2019

<u>Name</u>	<u>Contest Amount</u>	<u>Star Won to Date</u>	<u>Needed for Next Star</u>
Kim Mayer	\$2074.70	Sapphire	\$325.30
Chasity Austin	\$1885.00	Sapphire	\$515.00
Sherilyn Robateau	\$1669.10		\$130.90
Gretchen Smith	\$1302.50		\$497.50
Brenda Hughes	\$1053.70		\$746.30
Ann Rosemeyer	\$1011.00		\$789.00
Kathleen Michalk	\$970.55		\$829.45
Rhonda Cota	\$830.60		\$969.40
Mildred Yvonne Bonet	\$825.50		\$974.50
Shelly Klukas	\$702.65		\$1097.35
Laurie Brantner	\$677.60		\$1122.40
Breanna Hintz	\$628.75		\$1171.25
Demetrice Patton	\$618.60		\$1181.40
Emily Halvarson	\$605.50		\$1194.50
Julie Court	\$601.50		\$1198.50
Ruth Talford	\$600.40		\$1199.60
Nicole Smith	\$544.30		\$1255.70

Recruiters and their team!

* You are currently inactive. It only takes a \$225
wholesale order to get back on track!
#T Status

Team Leader

Kim Mayer

Amber Luedtke
#Audra Forrest
Brittney Geissler
Chelsey Mayer
#Courtney Kinderman
#Diane Degenhardt
*Heidi Derby
*Jayne Longsdorf
*Jean Brod
*Julianne Mickelson
#Kaitlynn Kutchera
*Karen Doe
Katelynne Folkers
*Katie Walsh
#Kayla Levasseur
Laurie Anderson
#Lois Mayer
Nicole Smith
Pamela Berg-Merritt
#Rachel Mayer
#Sheila Kersten
*Terri Swenson

Star Team Builder

Chasity Austin

*Angela East
#Angela LaPierre
#Betty Kimes
Gretchen Smith
Holly Burns
#Holly Elms
Josephine Gebbie
*Maria Debity
#Maria Walker
Mildred Yvonne Bonet

New Consultants

New Consultant Name

Norma L. Marquez
Carmen Santiago

Sponsored By

Mildred Yvonne Y. Bonet
Mildred Yvonne Y. Bonet

Welcome!

Senior Consultants

Megan Adams

#Brandi Wanish
#Brianna Adams
*Melanie Billon
*Shannon Steinke
Tasmine Thompson

Gretchen Smith

Alicia Silva
Bobbi Craig

Tasmine Thompson

Breanna Hintz
Hannah Graves
*Molly Campbell
*Octavia Parsons

Sherilyn Robateau

Demetrice Patton
*Diana Easton
*Donna Funk

Laurie Anderson

Britta Burghardt

Mildred Yvonne Bonet

*Bertha Esparza
Brenda Hughes
Carmen Santiago
Jaymar Bonet
*Kimberly Harriford
#Lesette Romero
*Monica Molestina
#Nirvana Smith
Norma Marquez
#Stacy Bonet
*Zaida Nunez

Congrats

ON YOUR ORDER!

Kim Mayer	\$777.00
Sherilyn Robateau	\$684.00
Kathleen Michalk	\$679.90
Gretchen Smith	\$618.50
Laurie Brantner	\$613.10
Chasity Austin	\$604.50
Brenda Hughes	\$575.00
Amber Luedtke	\$421.50
Ann Rosemeyer	\$410.25
Pamela Berg-Merritt	\$398.50
Brittney Geissler	\$334.50
Holly Burns	\$305.55
Marilyn Hartung	\$290.20
Stacey Murphy	\$278.00
Tasmine Thompson	\$270.25
Sarah Christenson	\$263.25
Sandra Tschumperlin	\$242.90
Hannah Graves	\$239.00
Breanna Hintz	\$234.00
Bobbi Craig	\$231.00
Josephine Gebbie	\$231.00
Jaymar Bonet	\$231.00
Jessica Hunt	\$228.50
Chelsey Mayer	\$228.50
Demetrice Patton	\$228.00

I bee-lieve in you!



Holiday 2019



Limited-Edition
Mary Kay Ultra Stay
Lip Lacquer Kit, \$39



Oil
Mattifier, \$18



Fragrance Travel
Spray, \$22 each

Holiday Gift
Box Set, \$6



Be Delighted®
Body Mousse, \$16



Gift With Purchase
Mint Bliss™ Socks



Mask
Applicator, \$12



Cityscape®
Silkening
Dry Oil, \$20



Holiday
Cosmetic Bag, \$19

Mary Kay Mad About
Masking™ Mask Pod
Gift Set, \$25



Earn these stunning
Bee Earnings when you
achieve the You Can
Do It! Challenge each
month July - December 2019!
Learn more online!

Be Consistent!



Melissa Walczak
E9956 50th Avenue
Mondovi, WI 54755



Have a \$1000 DAY, YOU CAN DO IT



1. Make a list of 50(+) people (names and addresses) ...i.e., Customers, Potential Customers, Neighbors, People you are too chicken to tell that you are with Mary Kay.. Anyone with skin!

These people DO NOT have to be local to you! KEEP A MASTER LIST FOR YOUR REFERENCE. That way, as they call in you can check their names off. Then you can follow up with those that do not call you after 6:00 PM! (This is crucial!)

2. Purchase 50(+) Beauty Books or The Look Books and make 50(+) copies of the \$1,000 Day Letter on plain white lightweight copy paper. (If you get cute & copy on color, it will cost more to mail)

3. Choose a day to have your \$1,000 day, and a time to end it. It has been proven that Friday, Saturday or Sundays are not good days and that 6:00 is an excellent time to end your day, that way you can begin calling all those who have not yet called you.

4. There are 2 ways to send these through the mail. You can fold the letter in thirds and TAPE it inside the Beauty or Look Book. Then tape the ends of the book closed. Mail your books. (The cost should be around 34 cents for the beauty book or 55 cents for The Look Book. Check with your Post Office to be sure). It does look nicer and you run less chance of your books getting thrown away (as junk mail) if you put them in manila envelopes and attach the letter (folded just in 1/2 with the letters facing out) to the Look or Beauty Book, but this will cost a few more cents to mail.

5. On your chosen day, refer to your master list and check off the people as they call in recording how much they purchased. At 6:00 begin making calls to all of the people that didn't call you. (If you don't make these calls, you will not reach the \$1000! How bad do you want it?)

Product Spotlight!

Skinvigate Sonic™ Skin Care System, \$75

Clinically shown to remove four times more dirt, oil, impurities, makeup and pollutants than and cleansing alone.

Three speeds allow you to customize your cleanse. 60-second auto-shutoff keeps your routine consistent. 200+ oscillations per second gently lift away pore-clogging impurities. Preps skin for the next step in your skin care routine.

