## LAYERING SHEET

The average woman joins Mary Kay after 4 "layers" of information!

God, bring these women into my life and business & give me the courage to ask them!

\* FUN \* Strong Work Ethic \* Entrepreneurial Spirit \*Energetic \* Mentally Healthy \* Emotionally Stable \* Large Circles of Influence



Name & Phone Number	Uses Product	Hostess	Preferred Hostess	CD or video with survey	Recruiting Packet	Guest @ Weekly Meeting	Guest at Color event or other MK event	Career Talk on phone	Career Talk in person